

# LOCAL TRAVEL EXPERTS

**Do you want a happy work / life balance?**  
**Do you want more time for you and your family?**  
**Do you want to earn £25,000 to £55,000?**

Mi Travel is a luxury travel specialist based in Cheshire, we plan to grow our team by ten excellent travel experts over the coming months.

We are looking for self-motivated, customer service focused individuals who are passionate about selling luxury travel and providing the perfect travel experience for the client every time. You will be able to build significant repeat business through outstanding customer service, sales ability and excellent product knowledge.

If you are interested in this position you 'MUST' have past sales experience and a passion for travel, past travel agency experience is a clear advantage, but not compulsory as full training will be provided.

## **Duties include**

- Selling luxury travel
- Listening to the customer's requirements and providing a suitable, complete tailored solution
- Use your comprehensive knowledge and skills to deliver best value every time
- You will be attentive and confident with clients over the telephone, and be able to build rapport whilst using your knowledge & experience of long-haul luxury travel
- Maximise new business opportunities through relationship building.
- Deliver exceptional client service through genuine relationship management and your desire to exceed clients' needs
- Consistently deliver against individual and team revenue & profit targets
- Maximise new business opportunities through relationship building
- Self-generate leads through networking, social media, friends and family
- General administration

## **Experience required**

- Minimum of one-year sales experience
- Travel agency experience preferred but not essential
- Good computer skills
- Good social media skills
- Good networking skills

## **Location**

Nationwide positions available

## **Salary**

£25,000 to £55,000 per annum

*This is a self-employed commission only position*

Please send your CV and covering letter to Daniel Whittaker at the following email address [daniel@mitravelgroup.co.uk](mailto:daniel@mitravelgroup.co.uk) if successful you will hear within 14 days.